



Expression of Interest & Partnership Opportunities



SARAA
CONGRESS 2019

BACK TO BASICS

THE ELANGENI
& MAHARANI
HOTEL, DURBAN
KWAZULU-NATAL
7 – 10 March 2019

Tel: + 27 (0) 11 325 0020

Fax: +27 (0) 11 325 0028

Email: richard@eoafrika.co.za

Ethical business charter

The purpose of Europa Organisation Africa's Charter is to formally document EOA's commitments and undertakings, relating to the ethical conduct of its business and the management of indirect sponsorships and grants.

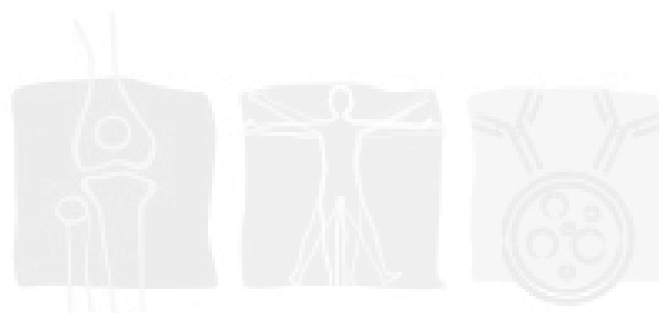
These undertakings are made to all stakeholder business partners in the Healthcare sector, namely the medical community and Healthcare Professionals, Healthcare product manufacturers, service providers, Healthcare Organisations, Professional Societies and Institutions.

These undertakings are consistent with all aspects of the MedTech Europe Code.

If you would like to learn more about how we can assist your company, please contact the Congress Team.

Educational / Research grant towards the Congress

- ◆ In line with MedTech Europe's code of ethical business practice | www.medtecheurope.org
- ◆ The support may be offered via the Congress Office for delegate sponsorship
- ◆ Acknowledgment will include a Company Logo on the Congress website and in the Congress Programme
- ◆ Contact the Congress Office for further details.



EXPRESSION OF INTEREST



SARAA Congress 2019

Thursday, 7 March – Sunday, 10 March

Attention : Richard Moneron

Tel: + 27 (0) 11 325 0020

Fax: +27 (0) 11 325 0028

Email: richard@eoafrika.co.za

NAME OF COMPANY	
CONTACT PERSON	
POSTAL ADDRESS	
VAT NUMBER	
TEL	FAX
CELL	EMAIL

Please indicate with an **X** if your company is interested in partnering with any of the following.

All costs exclude VAT

Educational Partnership

<input type="checkbox"/>	Educational/ Research Grant towards Congress	<input type="checkbox"/>	Contact the Congress Office
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Trade Partnership

Single Booth (3m x 2m)	R35 000	Island Booth (6m x 4m)	R140 000	Triple Booth (9m x 2m)	R105 000
Option 1: _____	2: _____	3: _____	Option: _____		

Partnership Opportunities

Registration & Information Desk - Exclusive Premier Partnership	Cover costs
Opening Welcome : Thursday, 7 March	Contribution to costs
Faculty Preparation / Hospitality Lounge—Exclusive	R 30 000 plus refreshments
Symposium (Breakfast Session)	R 25 000 plus costs
Refreshment Breaks - Exclusive Branding opportunities	R 20 000 per day
Celebration Dinner: Saturday, 9 March	Contribution to Costs
A4, Full Colour Advert in Programme	R 7 500
Delegate Bag Insert / Item	R 5 000
E-Blast mail alert (per 3 mailings)	R 3 000
Fun Run / Walk / Branding Opportunity	R20 000

We, the undersigned, express our intention to partner with the SARAA Congress 2019

Signed: _____

Date: _____

Booth package (Floor Space Only) Price included

Each booth will be provided with a table and two chairs (if required), and a 15-AMP plug point. In addition exhibitors will receive to following:

- ◆ 2 x full exhibitor passes including lunch and refreshments for **3m x 2m** stands
- ◆ 2 x complimentary admittance to the Congress Social Functions
 - Opening Function - Thursday, 7 March
 - Free Evening - Friday, 8 March
 - Celebration Dinner - Saturday, 9 March
- ◆ Company logo with a link to your company website will be placed on the Congress website
- ◆ Congress Programme acknowledgement
- ◆ Partner acknowledgement display slide between sessions
- ◆ Security & general cleaning for duration of the Congress
- ◆ **HEIGHT RESTRICTION OF 2.5 METRES**

A manual, outlining all technical aspects of exhibiting will be circulated prior to the start of the Congress, detailing:

- ◆ Technical information about the venue
- ◆ Final exhibition information

Payment terms—Early payment requested

Full prepayment is due immediately on receipt of invoice to confirm selected booth position. Note should payment not be received within 20 working days of confirming booth space the Congress Office retains the right to release and resell the booth position.

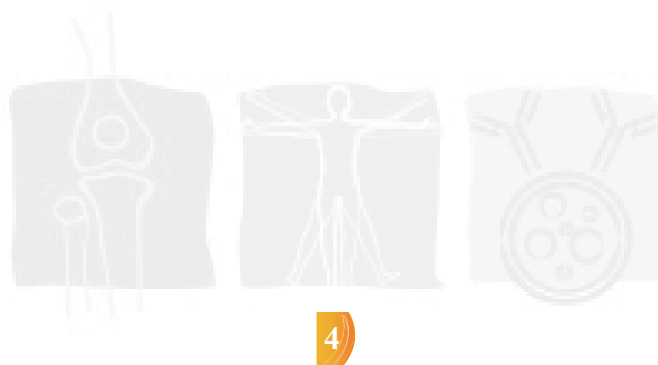
Cancellation policy

Cancellation received before **7 December 2018** will be refunded 50% of the total invoice cost, if the booth area is resold. If the booth area cannot be sold, 100% of the total invoice cost will apply.

Please forward your cancellation in writing to the Congress Office. No cancellations will be accepted after **7 December 2018**. Full booth cost payable.

We thank you in anticipation of your support.

The Congress Organising Team



Educational / Research Grant towards Congress

- ◆ Conforms with MedTech Europe's Code of Ethical Business Practice - www.medtecheurope.org
- ◆ May be offered via the Congress Office for delegate sponsorship
- ◆ Partnership will include a Company Logo on the Congress website, in the Congress Programme and Holding Slides in congress venues

Registration & Information Desk

Exclusive branding of the registration & information desk area:

Includes:

- ◆ Delegate bags - artwork to be supplied by company
- ◆ Company branded note pads, pens & lanyards (provided by the partnering company).
- ◆ 1 x A4 , Full Colour Advert in the final programme
- ◆ 1 x A4 Bag Insert in the delegate bag
- ◆ Website Acknowledgement
- ◆ 4 x Complimentary Trade Registrations
- ◆ 4 x Complimentary Dinner Tickets

Premier Partnership Rate	Cover costs
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Opening Welcome - Thursday, 7 March

Exclusive opportunities	R 50 000 / Contribute to costs
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Faculty Preparation / Hospitality Lounge

Exclusive Promotional Rights - Including complimentary tea/Coffee & water. Excludes additional catering costs

Rate	R30 000 plus refreshments
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Symposium (Breakfast Session)

- ◆ Symposia will be allocated on a **First Come, First Served** basis
- ◆ Symposia will be fully accredited with CPD points where applicable and provided the symposium programme and faculty details are received timeously
- ◆ Partner may select speaker and topic (subject to Scientific Committee's approval)

Includes

- ◆ Venue Hire
- ◆ Standard AV Equipment—additional equipment on request
- ◆ CPD Application
- ◆ 1 x Invitation E-blast
- ◆ 1 x Advert on Congress Website

Excludes

Catering

Session Fee - <i>excludes invited faculty costs</i>	R 25 000 plus costs
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Refreshment breaks

Exclusive Promotional Rights

- ◆ Includes partner branding of the refreshment area/s (2 x Tea/Coffee Breaks & Lunch opportunities)
- ◆ 2 x Complimentary Trade Passes
- ◆ Branding Opportunities

Exclusive Promotional Rights	R 20 000 per day
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Celebration Dinner - Saturday, 9 March

Discuss with Congress Office	Contribution to Costs
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Advertisement in final programme

The Final Programme provides participants with an overview of what not to miss, a summary of sessions, keynote interviews and industry news. An effective communication tool that will optimise your visibility, promote your products and/or your session at the Congress.

A4, Full Colour	R6 000
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Bag insert

Make sure the participants know what you are doing. A session? Your booth location? Choose either a printed document or a pre-approved promotional item.

Rate Per Item	R6 500
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E-Blast campaign

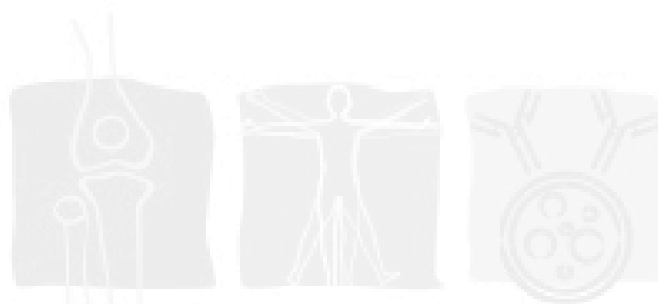
Keep in touch with the registered delegates to announce your participation and /or your session at the Congress.

Rate per 3 Eblasts	R3 000
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Fun run / walk / Branding opportunities

T-shirts / water bottles / caps

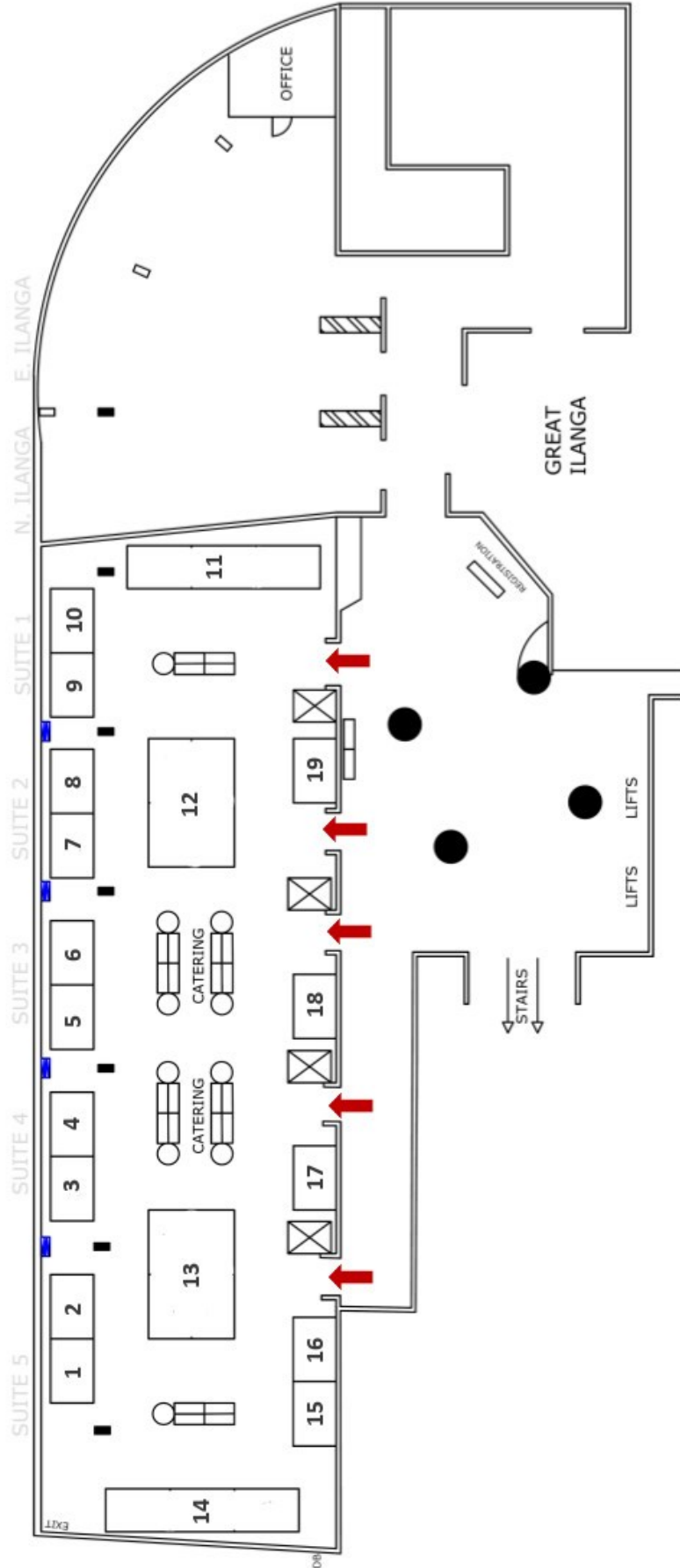
Discuss with Congress Office	Contribution to Costs
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PROVISIONAL FLOOR PLAN

Subject to Change

Suite 1 - 5 Elangeni & Maharani Hotel, Durban





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